### **EXHIBITOR MOVE-IN**

Monday, July 8 | 12:00PM - 4:30PM

### **SHOW HOURS**

Monday, July 8 | 4:30PM – 7:00PM Tuesday, July 9 | 8:00AM – 4:00PM Wednesday, July 10 | 8:00AM – 10:00AM

### **EXHIBITOR MOVE-OUT**

Wednesday, July 10 | 10:00AM - 3:30PM

\*Freight Force 2:00PM on 7/10 | All drivers must check in with Viper by this deadline. \*Complete move-out information can be found on page 4 of the exhibitor kit\*

#### **ADVANCE WAREHOUSE**

Receiving Dates: June 7 – July 5, 2024 Receiving Hours: M – F | 8 AM – 4 PM Viper Tradeshow Services 6150 E Tropical Pkwy #115 Las Vegas, NV 89115

#### SHOW SITE FACILITY

Receiving only: Monday, July 8 | 12:00PM – 4:30PM The M Resort Spa Casino The Pavilion c/o Viper Tradeshow Services 12300 Las Vegas Blvd Henderson, NV 89044

Any shipments sent to the advance warehouse or show-site must include your company name and booth number on the freight. If this information is missing, it may result in delays in receiving your freight.

# Online ordering may be done at https://order.vipertradeshow.com

Any questions, please email <u>dani.olis@vipertradeshow.com</u> or call 847-800-7469

#### **BOOTH PACKAGE ITEMS:**

10' x 10' exhibit spaces 8' tall black back drape 3' tall black side drape 6' black skirted table 2 plastic folding chairs 1 wastebasket 6"x24" ID sign \*In a carpeted hall.



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#### **DISMANTLE INFORMATION**

Viper Transportation is the Official Carrier for this show. All other carriers must check in no later than **2:00PM on 7/10** to avoid force, as well as exhibitors must start dismantle by **11:00AM on 7/10** to avoid forced labor. If you use Fed Ex or UPS we suggest you stay with your shipment until they arrive.



### **QUICK REFERENCE / DEADLINES**

Friday, June 7, 2024	FIRST DAY ADVANCE WAREHOUSE RECEIVING
	The advance warehouse will begin accepting freight on this date.
	Advance Warehouse receiving is M-F 8:00 AM – 4:00 PM
Friday, June 14, 2024	ADVANCE ORDER DISCOUNT DEADLINE
	Forms must be received by Viper with full payment to receive discounted rates.
	Electronic artwork for modular rentals is also due on this date.
	No refunds for cancellations are provided after this date.
Friday, June 28, 2024	LATE TO WAREHOUSE
	Advance Warehouse must receive your freight by EOD on 6/28/24 to avoid late charges.
Friday, July 5, 2024	LAST DAY OF ADVANCE WAREHOUSE RECEIVING
	Last day Advance Warehouse will accept exhibit material. (You will be charged a late fee
	but your freight will be in your booth at the start of exhibitor move-in!)
Monday, July 8, 2024	SHOW SITE DELIVERIES   12:00PM – 4:30PM
	ALL show site shipments are to be delivered this day only.
	Shipments sent before July 7 are at risk of being refused.
	** Additional charges by venue and Viper may apply. **

MATERIAL HANDLING	ONLINE ORDERING INFORMATION	FREIGHT FORCE	LABOR FORCE
RATE PREVIEW			
ADVANCED (2 CWT MIN) \$222.40 Common Carrier*	Online ordering may be done at	Freight force Info:	Exhibitors must
SHOWSITE (2 CWT MIN)	https://order.vipertradeshow.com	ALL CARRIERS MUST CHECK IN NO LATER THAN 2:00PM on	start dismantling by
\$222.40 Common Carrier*	*Only the main contact will have access to	July 10, 2024 @ The M Resort	11:00AM on 7/10 to avoid
*Per CWT *This rate includes: (Special	place online orders; if an additional contact or EAC needs access to the Viper		forced labor.
handling)	Tradeshow online portal please notify me*	The M Resort Spa Casino The Pavilion 12300 Las Vegas Blvd	
*See page 10 for details	Any questions or difficulties, please	Henderson, NV 89044	
	email: <u>dani.olis@vipertradeshow.com</u>	If you use Fed Ex or UPS we suggest you stay with your shipment until they arrive.	

#### **CONTACT INFORMATION**

**Viper Show Coordinator:** 

Dani Olis | m: 847-800-7469 | dani.olis@vipertradeshow.com

#### **SPOA Show Management Contact:**

Michelle Osabel | michelle@schooltraditions.org

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### **PRE-SHOW TIPS**

These tips can help you be fully prepared on show site. Should you have any questions, please contact your Viper Show Coordinator listed on the Quick Reference Page.

- Submit orders early to receive the discounted rate This can be done by completing the necessary forms found in this kit or online at <a href="https://order.vipertradeshow.com">https://order.vipertradeshow.com</a>. Standard pricing will apply to all orders received after the published deadline and at show site.
- Preparing freight shipments We strongly urge you to send your show freight to the advance warehouse. Some cost-saving tips are to have all your freight delivered in a single shipment on an LTL freight carrier & arrange for the freight to be received on or before the Late to Warehouse Deadline to avoid late charges.
- **Review Quick Reference Page** It is helpful to be familiar with the important dates outlined along with the show schedule. Be sure your travel plans accommodate for a smooth setup and move out; the return of the empty freight can take at least an hour after the close of the show.
- Shipment tracking It is recommended you track your shipment prior to the show to confirm it has been delivered. You can send the tracking information to your Viper Show Coordinator as soon as your freight is shipped.

### **SHOW SITE TIPS**

- Viper Service Desk The service desk will be located on the show floor for any questions or show site orders.
- Booth orders & freight delivery A booth and freight check will be completed prior to setup and everything that was pre-ordered and/or sent to the Advance Warehouse will be in your booth. A Viper representative will be at the Viper Service Desk if you see any discrepancy. <u>Credits are not provided to claims made post show.</u>
- **Empty Storage** Material Handling (drayage) service includes the storage of empty containers for the duration of the show. "Empty" stickers will be available at the Viper Service Desk. One sticker is to be placed on each of your empty crates/skids/boxes/ or items you want Viper to store. All items will be returned at the close of the show but can take at least an hour to all be returned.
- Labor orders All exhibitor supervised labor orders will need to check in at the Viper Service Desk once ready for the labor.



### **MOVE OUT INFORMATION**

This information will also be distributed before the start of the last day of show hours. Please read these instructions to know what to expect and plan accordingly; share this information with your show site staff.

Exhibit Hall Officially Closes:	Wednesday, July 10   10:00AM
Stored empty crates and containers estimated return:	Wednesday, July 10   11:00AM
Labor Force: all exhibitors should have started dismantle by now: Exhibitors should have checked in at the Viper Service Desk for dismantle labor hired.	Wednesday, July 10   11:00AM
Freight Force - deadline for carriers to check in:	Wednesday, Jul 10   2:00PM

All outbound shipments loading onto a contracted carrier or personally owned vehicle require a Viper Tradeshow Services Bill of Lading (BOL). Please follow these instructions.

- 1. Pick up a Bill of Lading at the Viper Service Desk and completely fill out the gray shaded areas, making sure to write in your carrier name.
- 2. Call your common carrier or freight forwarder to make sure they are scheduled to arrive by **2:00PM on July 10**. We suggest telling them **1:00PM**, giving them room to fail without failing you! Here is the address for your convenience:

### The M Resort Spa Casino | The Pavilion 12300 Las Vegas Blvd | Henderson, NV 89044

- 3. For liability reasons, and ensuring exhibitor's freight is loaded properly, all carriers MUST check in at the Viper Service Desk and be able to request your shipment by booth and company name. Please be sure to instruct your carrier to do so.
- 4. Do not leave any UPS or FedEx shipments in your booth assuming it will be picked up! We need a Bill of Lading submitted for all items/freight left in your booth and material handling (drayage) must be paid in full.
- 5. Once you have packed up all your materials, please hand in your BOL to the Viper Service Desk. (Do not leave it in your booth.) We will sign it and give you a copy, keep a copy and give the driver a copy. Please note, material handling must be paid in full.

\*In the event you fail to turn in your BOL or your carrier does not check in by the **2:00PM** deadline, your freight will be re-consigned to the house carrier, Viper Tradeshow Transportation. No liability will be assumed by Viper because of such rerouting or handling and exhibitor will be charged standard shipping rates of \$2.75/pound for shipments 1000 lbs. or more, \$3.25/pound for shipments 999 lbs. or less; with a **\$725.00 minimum**. Charges will be applied to the credit card on file. Any freight left on the floor without proper paperwork or return labels will be deemed as trash and will be discarded. \*AV equipment and computers hold very specific packaging instructions to be covered by insurance. Viper Tradeshow Services is not liable and does not cover any AV equipment or other alike equipment. The Exhibitor holds all responsibility for such and should carry coverage for their own AV and computer equipment.

*Viper Transportation is the Official Carrier for this show*. If you would like Viper to be your carrier, simply complete and send us the shipping order form. Your BOL and labels will be delivered to your booth before the last days' exhibit hours.

If you decide to choose Viper as your carrier at show site, turn in the Viper Shipping Order Form provided to the Viper Service Desk by **9:30AM on July 10** (1 hour before show closing) and we will write up your Bill of Lading and labels and deliver them to your booth. Once you are packed, sign the BOL and turn it in to the Service Desk, you will get a copy, we will keep a copy, and the driver will receive a copy. No worries about late carriers and writing numerous labels. Pack, turn in your BOL, and go!

PLEASE CONTACT YOUR SHOW COORDINATOR WITH ANY QUESTIONS OR COME TO THE VIPER SERVICE DESK ON SITE. Dani Olis | <u>dani.olis@vipertradeshow.com</u> | 847-800-7469



### **TERMS AND DEFINITIONS:**

#### IN ORDER TO RECEIVE A DISCOUNT:

Payment must accompany your advance order and be received prior to the early deadline date and with completed Payment Authorization Form. All payments to be in US currency.

#### **OUTSTANDING PAYMENTS:**

Viper Tradeshow Services requires payment for all services upon presentation of an invoice statement at the exhibit site.

It is the responsibility of the Exhibitor to advise the Viper Tradeshow Services Service Center representative of any problems with any orders before the start of the show. No credits will be issued after the exhibition closing.

**Government Agencies please note**: If your firm or agency requires a purchase order be issued for any services rendered such purchase order must accompany the order forms.

All materials and equipment are on a rental basis, except where specifically identified as a sale, and remain the property of Viper Tradeshow Services.

Exhibitors with a history of delinquent payments and/or open balances will be required to settle their past due accounts and forward an advance deposit to cover the estimated costs of service and, if such deposit is not sufficient, will be required to settle their accounts prior to the close of the exhibition. Viper Tradeshow Services reserves the right to hold any exhibitor freight who has unpaid material handling fees. Such fees must be paid prior to the release of freight onsite.

Viper Tradeshow Services will accept payment by company check, or Method of Payment for Visa, MasterCard or American Express. Viper Tradeshow Services reserves the right to check the credit available on any card presented. If the exhibitor fails to pay their invoice prior to the close of the show, the charges will automatically be applied to the credit card on file.

International Exhibitors will be required to settle their accounts in full prior to the close of the exhibition. Payments must be made in US Funds or by credit card, cash, check, or bank wire transfer, when previously arranged by Viper Tradeshow Services.

Tax Exemption Status: If you are exempt from payment of sales tax, we require you to forward an exemption certificate for the state in which the services are to be used. Resale certificates are not valid unless you are rebilling these charges to your customers. Payment for all labor, equipment, and services, whether ordered by the exhibitor, display builder, non-official contractor, or other parties, shall be the responsibility of the exhibitor at the event. A tax exemption certificate must be submitted prior to submitting orders.

**Insurance:** Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can usually be done by "riders" to existing policies.

Material Handling Form (MHA) aka Bill of Lading (BOL): Your bill of lading must be turned in no later than the force times listed on the Quick Reference page. Each exhibitor is responsible for turning in a Bill of Lading to the Exhibitor Service desk after dismantling and completion of packing and labeling all boxes, crates, etc. The Bill of Lading is the official "permission" of the exhibitor allowing removal of freight from the booth to the carrier of choice (personal vehicle, truck, van line, airfreight, etc.) Any unconsigned shipment left in the exhibit hall after dismantling hours will be shipped via the Official Show Carrier, Viper Transportation, at the expense of the exhibitor! Your bill of lading must be turned in no later than the force times listed on the Quick Reference Page.

**Small Package Shipments:** Includes cartons received without documentation and delivered to the booth without guarantee of piece count and documentation, including but not limited to FedEx, UPS, Airborne, and DHL.

"Hand Carry": The ability for an exhibitor to "hand carry" their materials onto the exhibit hall through the front entrance without the use of wheels, including but not limited to, luggage carts, four wheel or two-wheel dollies, baggage carts.

**Cancellation of orders:** Exhibitor orders must be cancelled on or by the discount/cancellation deadline in order to receive a refund. Any orders cancelled after the deadline will be charged at full. Credits will not be given for orders cancelled after this deadline or at show site. This is void for any full show cancellations at which point Viper will communicate policy.

**Final Show Audit:** Viper Tradeshow Services reserves the right to perform a Final Audit of this event for up to 120 days after the move out date of the event. (Also, an end of the year review in December. If additional charges for any service, labor or equipment are found, it will be added to the Exhibitor's invoice and the credit card on file will be charged. A Final Audit Invoice with explanation of any additional charges will be sent to the Exhibitor. If Viper does not have payment information, the invoice sent to the Exhibitor will be due upon receipt.



### **METHOD OF PAYMENT**

Exhibitor Information		
Company Name:	Booth #:	Booth Size:
Street Address:		
City:	State:	Zip:
Contact:	Phone:	
Fax #:	Email Address:	
Show Site Contact:	Cell Phone:	
Ways to Order:		

Online via Credit Card | Login & Place Orders | <u>https://order.vipertradeshow.com</u> Email: <u>dani.olis@vipertradeshow.com</u>

Mail: Send completed forms to Viper Tradeshow Services – 2575 Northwest Parkway Elgin, IL 60124

#### **Payment Terms**

Full payment is due when order is placed

Payment must be received prior to the discount deadline to receive the discounted rates

ACH or Wire Transfer payments need to be received prior to the show. A Method of Payment form and credit card must be submitted for final balances

#### **Viper Tradeshow Services Orders**

Shipping (Viper Transportation):	\$
Material Handling Estimate:	\$
Booth Cleaning:	\$
Installation & Dismantle Labor:	\$
Standard Furniture/Accessories/Floral:	\$
Viper Custom Furnishings:	\$
Flooring/Padding/Visqueen:	\$
Modular Rental Displays:	\$

#### Estimated Total Viper Tradeshow Services Orders: \$\_

\*A receipt with actual totals will be emailed to contact on file.

#### Method of Payment / Credit Card Charges\*

**\*3.5% convenience fee will be applied | All state and local taxes apply.** By signing this payment form, you are authorizing to charge your credit card account for your advance orders, and any additional amounts incurred as a

result of weight adjustments or show site orders placed by your representative; including labor, material handling and shipping.

#### You can place your credit card on file through your online account at <u>https://order.vipertradeshow.com.</u>

Or please email <u>dani.olis@vipertradeshow.com</u> to receive the Quick Bill Sign Up Link to place a credit card on file

Cardholder Signature:		 	
Name Printed:			
Billing Address (if differer	it from above):	 	 

Company Check # (Please note show name on check): \_\_\_\_\_\_Date check mailed: \_\_\_\_\_



### **VIPER TRANSPORTATION SHIPPING ORDER FORM**

Viper offers door to door ground shipping (**7-15 business days**) anywhere in the contiguous United States regardless of destination, at a flat rate of \$3.25/lb. on shipments under 1,000 lbs. and \$2.75/lb. for shipments over 1,000 lbs. *Dimensional weight may apply* and a **\$725.00 minimum** applies for each shipment (destination/or leg). Canadian shipments are provided at a flat rate of \$4.25 for shipments under 1,000 lbs. and \$3.75 for shipments over 1,000 lbs.; a \$950.00 minimum applies. **Material Handling charges apply to all shipments.** *\*3.5% convenience fee,* state & local taxes apply.

#### \*If expedited shipping is required, please email your Show Coordinator for a quote: dani.olis@vipertradeshow.com

#### Inbound shipping from:

Company Name:	Name:Booth #:							
Street Address:								
City:					State	:	Zip:	
Contact:					Pho	ne:		
Email Address:								
Requested Pickup Date/1	lime:							
Is this a residence:	YES	NO		Do you have a dock:	YES	NO		
Is this a Round Trip shipr	nent:	YES	NO	(if return address is differe	ent than ab	ove, please j	provide address below	()

#### Special Instructions (inside pickup, liftgate required, receiving hours, etc):

# of Pieces	Description of Package	Estimated Dims & Weight – INBOUND	Estimated Dims & Weight - OUTBOUND
	Crate (Wooden) Exhibit Material		
	Cardboard Carton		X
	Fiber Case		
	Pallets		
	Carpets		
	Miscellaneous		

Outbound Shipping: \_\_\_\_\_ I only need outbound shipping (if this option is selected, please add your shipping address below)

Company Name:	Booth #:	
Street Address:		
City:	State:Zip:	
Contact:	Phone:	
Email Address:		

Special Instructions (inside delivery, liftgate required, receiving hours, etc):

#### **Acceptance & Payment**

I understand that in the absence of added protection and accompanying itemized valuation, the maximum liability for loss or damage is limited to \$50.00 per shipment or \$0.50 per pound, whichever is greater. I accept responsibility for coverage for my products during shipping, otherwise, I am purchasing only supplemental insurance (does not include AV or computer equipment) protection (**up to \$5,000.00**) at \$25.00 for every \$1,000.00 declared value. *\*Please note Viper Tradeshows is not liable for shipping A/V, computer equipment and does not cover shipping containers\*.* 

Insurance Cost \$\_\_\_\_\_ (\$25/\$1000 value) Declared value \$\_\_\_\_\_

I am not purchasing supplemental insurance protection: \_\_\_\_\_

(please sign or initial)

\*AV equipment and computers hold very specific packaging instructions in order to be covered by insurance. Viper Tradeshow Services is not liable and does not cover any AV equipment or other alike equipment. The Exhibitor holds all responsibility for such and should carry coverage for their own AV and computer equipment\*

Signature to officially place this order and acceptance of terms: \_



### **ADVANCE WAREHOUSE SHIPPING LABELS**

For your convenience labels are provided below for advance warehouse delivery.

We encourage you to make copies and fill in your specific information and tape two labels on each piece of your freight.

SHIPPER INFORMATION					
FROM:					
ADVANCE	WAREHOUSE DELIV	<b>/ERY</b>	INFORMATION		
TO (Exhibiting Co. Name):			ВООТН #:		
SPOA		*Deliv	ver by Friday, June 28 to avoid late		
Viper Tradeshow S	Services		fees		
6150 E Tropical Pk	wy #115	-	t ticket or BOL must be presented time of the delivery.		
Las Vegas, NV 891	<b>15</b>				
			PIECE:OF		



### SHOW SITE SHIPPING LABELS

For your convenience labels are provided below for show site delivery.

We encourage you to make copies and fill in your specific information and tape one on each piece of your freight.

SHIPPER INFORMATION						
FROM:						
SHC	W-SITE DELIVERY I	NFOR	MATION			
TO (Exhibiting Co. Name):		_	BOOTH #:			
SPOA		*Deliv	ver on July 8 @ 12:00PM – 4:30PM ONLY			
The M Resort   Th c/o Viper Tradesh 12300 Las Vegas B	ow Services	-	nt ticket or BOL must be presented time of the delivery.			
Henderson, NV 89						
			PIECE:OF			



### **MATERIAL HANDLING**

ADVANCE WAREHOUSE	SHOWSITE
SPOA	SPOA
Viper Tradeshow Services	The M Resort   The Pavilion
6150 E Tropical Pkwy #115	c/o Viper Tradeshow Services
Las Vegas, NV 89115	12300 Las Vegas Blvd
Receiving Hours M – F   8AM – 4PM	Henderson, NV 89044
	July 8, 2024   12:00PM – 4:30PM

# A 200-pound minimum (2 CWT) applies to every shipment, whether received at the Advance Warehouse or Show Site.

- Rates for this show are on actual or dimensional weight, whichever is greater, for every hundred pounds (cwt or hundred-weight) rounded up to the nearest whole number.
- If a shipment is split up and pieces are delivered at different times, the minimum 2 CWT will apply every time freight is received.
- A weight ticket must be presented at the time of delivery. Post Show weight tickets will not be accepted. If a weight ticket is unavailable at the time of delivery and the freight needs to be weighed by Viper, special handling will be applied to the material handling.
- Rates below include receipt of your freight, delivery to the booth, storage and return of empty crates, and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/move-out times.

#### Calculate your CWT (hundred weight)

Estimated Weight of Shipment:	Pounds
Pounds Divided by 100, rounded up:	Your CWT (no less than 2)

#### **Advance Warehouse Deliveries**

	RATE PER CWT
Boxed, crated, or skidded shipment via common carrier	\$222.40 / CWT
Boxed, crated, or skidded shipment via POV, or specialized carrier, FedEx, UPS, or USPS	\$264.10 / CWT
Common carrier shipment received late, after 6/28/24	\$264.10 / CWT
POV, specialized carrier, FedEx, UPS or USPS shipment received late, after 6/28/24	\$305.80 / CWT
Loose/uncrated or shipment requiring special and/or OT/DT handling (30% fee added to the above rates)	\$41.70 / CWT
Off-target shipment - received before or after receiving dates (30% fee added to the above rates)	\$41.70 / CWT
Small Package shipments not exceeding 50 lbs. per shipment (not per box)	\$90.00
Estimated CWTx(Rate listed above) =	Estimated Total

#### **Show Site Deliveries**

			RATE PER CWT
Boxed, crated, or skidded s	hipment via common	carrier	\$222.40 / CWT
Boxed, crated, or skidded s	hipment via POV, or s	pecialized carrier, FedEx, UPS, or USPS	\$264.10 / CWT
Off-target shipment (befor	e or after) <b>ABOVE TIM</b>	IES LISTED via common carrier	\$264.10 / CWT
Off-target shipment (befor	e or after) ABOVE TIM	IES LISTED via POV, or specialized carrier	\$305.80 / CWT
Loose/uncrated or shipme	nt requiring special and	d/or OT/DT handling (30% fee added to the above rat	es) <b>\$41.70 / CWT</b>
Small Package shipments n	ot exceeding <b>50 lbs.</b> p	er shipment (not per box)	\$90.00
Estimated CWT	x	(Rate listed above) =	Estimated Total

Exhibitor:

Booth #:



### **INBOUND SHIPPING INFORMATION**

If using your own carrier, please fill out for all shipments that you will be sending into the show.

A 200-pound minimum (2 CWT) applies to <u>every</u> shipment, whether received at the Advance Warehouse or Show Site. Some cost-saving tips are to have all freight delivered <u>in a single shipment</u> on an LTL freight carrier.

Shipment 1			
Shipping to: Advance Warehouse	Event Site		
Carrier Name:	Total Pie	eces:	Weight:
Tracking Number(s):			
Shipper:			
City:		State:	
Description of pieces:			
Shipment 2			
Shipping to: Advance Warehouse	Event Site		
Carrier Name:	Total Pie	eces:	Weight:
Tracking Number(s):		<u> </u>	
Shipper:			
City:		State:	
Description of pieces:			
Shipment 3			
Shipping to: Advance Warehouse	Event Site		
Carrier Name:	Total Pie	eces:	Weight:
Tracking Number(s):			
Shipper:			
City:		State:	
Description of pieces:			

Exhibitor: \_\_\_

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### **VTS MATERIAL HANDLING TERMS & CONDITIONS**

Advance shipments will be accepted at the Viper Tradeshow Services warehouse and allowed up to 28 days free storage if delivered by the advance deadline receiving date listed below, and includes delivering freight direct to the exhibitor's booth storage of empties during the show, delivery of empties at the end of the show to an exhibitor's booth, and turning in Bill of Lading to the service desk and loading of materials onto outbound transportation carrier. Show Site shipments receive the same services except for warehouse storage.

#### **Special Handling 30% Surcharge**

Special Handling rates shall be applied to the total standard charges, but are not limited to the following types of shipments. Multiple scenarios may incur multiple special handling charges.

Moving Van Shipments	Shipments delivered by a moving van or shipments by any vehicle which, because of the				
	height, cannot be unloaded at the docks.				
Loose Freight	Shipments packed in such a manner as to require special handling (i.e., loose display				
	parts, loose carpet rolls unskidded, uncrated equipment, stacked freight, etc.) regardless				
	of the kind of carrier or vehicle used, including small package shipments.				
Mixed/Undetermined Description	Description of the shipment is such that the type of materials or equipment cannot be				
	determined (i.e., 1 lot 20 assorted pieces, etc.) Including any mixed lot/multiple				
	shipments that are delivered together.				
Must be Delivered by Hand	Materials must be moved "by hand" to the booth due to facility situations beyond Viper				
	Tradeshow Services' control (i.e., elevators, rooms forklifts cannot be used, etc.)				
Small Package Carriers (SPC)	The use of small package carriers such as FedEx, UPS, DHL, etc. do not provide BOL and				
	deliver large quantities on the dock requiring additional time to sort and identify.				

#### **Overtime or Off Target 30% Surcharge**

Shipments that qualify for overtime rates are any shipments unloaded or received at the warehouse/show site before 8 AM or after 4:30 PM on weekdays, anytime Saturday, Sunday or holidays or after ONE WEEK OUT. Additionally, when warehouse freight must be moved into the exhibit site on overtime, due to scheduling conflict beyond the control of Viper Tradeshow Services, or show move in or move out times are after 4:30 PM on weekdays, on Saturday, Sunday, or Holidays overtime charges will apply.

#### Material Handling / Special Handling Definitions

Material Handling: Movement of goods. This includes receipt of your freight, delivery to the booth, storage and return of empty crates/boxes, and reloading.

CWT: 'Hundred weight'- a unit of measurement for weight, equal to 100 pounds.

Storage Terms: Exhibitors may hand deliver their own materials to the exhibit facility through the front doors. The use or rental of dollies, flat trucks or other mechanical equipment is not permitted. Viper Tradeshow Services must control access to the loading docks in order to provide a safe and orderly move-in/out. Material handling fees must be paid in full for any materials that require empty storage. **Multiple Shipments:** Any shipments received from multiple locations or received at different times/dates are considered separate and will be assessed multiple Material Handling minimums. No cumulative weights will be allowed on minimums or split shipments. **Ground Loading/Unloading**: Vehicles that are not dock height preventing the use of loading docks, such as U-hauls, flat bed double drop trailers, company vehicles with trailers that are not dock level, etc.

**Constricted Space Loading/Unloading**: Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full car trailer – top to bottom, side to side.

**Designated Piece Loading/Unloading**: Drivers that require the crew to bring multiple pieces of the freight to the rear of the trailer to the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded sequence to ensure all items fit. **Stacked Shipments**: Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth.

Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

**Shipment Integrity**: Shipment integrity involves shipments on a carrier that are intermingled or delivered in such a manner additional labor is needed to sort through and separate the various shipments on a truck for delivery.

**Alternate Delivery Location**: Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver shipments to different levels in the same building, or to other buildings in the same facility.

**Mixed Shipments**: Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for this shipment but does require special handling.

"No Documentation": Shipments arrive from a small package carrier (including, not limited to, FedEx, UPS, DHL) without an individual Bill of Lading or shipments without a certified weight ticket which requires additional time, labor and equipment to process.

**Difference Between Crated and Uncrated Shipments**: Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped and/or unskidded without proper lifting bars and hooks.



### **BOOTH CLEANING**

\*Please contact your Viper Show Coordinator for a quote if you have specific cleaning requests.

#### Vacuuming

A Booth Unit = One (1)  $10' \times 10' / 8' \times 10'$  Booth (Please circle booth size).  $10' \times 20' = 2$  Units,  $20' \times 20' = 4$  Units and so on. Please be sure to include ALL units.

Number of Booth Units:	x \$ <b>130.00</b> Discount / \$ <b>169.00</b> Standard			
	Subtotal: \$			
Subtotal x Number of Days:	TOTAL: \$			
Porter Service				
	ary throughout the show hours. A Booth Unit = One (1) 10' x 10'/ 8' x 10' Booth (Please circle 4 Units and so on. Please be sure to include ALL units.			
Straight	Time (ST)   Monday – Friday: 8:00 am – 4:30 pm			
Over Time (O	T)   Monday – Friday before 8:00 am & after 4:30 pm			
Double T	ime (DT)   Any time Saturday, Sunday & Holidays			
DISCOUNT ST: \$109.25 per day, per booth u OT: \$130.00 per day, per booth u DT: \$152.50 per day, per booth u	unit OT: \$194.50 per day, per booth unit			
Number of Booth Units:	x use appropriate rates from above			
	Subtotal: \$			
Subtotal x Number of Days:	TOTAL: \$			

Exhibitor:

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Booth #:

### **DISPLAY LABOR (Installation & Dismantle) INFO**

#### **Display Labor Hourly Rates**

Straight Time (ST) | Monday – Friday: 8:00 am – 4:30 pm Over Time (OT) | Monday – Friday before 8:00 am & after 4:30 pm Double Time (DT) | Any time Saturday, Sunday & Holidays

#### Exhibitor Supervised:

#### DISCOUNT

ST: \$115.00 per person, per hour OT: \$172.50 per person, per hour DT: \$230.00 per person, per hour

#### Viper Supervised (35% supervision included)\*\*: DISCOUNT

ST: \$155.25 per person, per hour OT: \$232.88 per person, per hour DT: \$310.50 per person, per hour

#### **STANDARD**

ST: \$172.50 per person, per hour OT: \$258.75 per person, per hour DT: \$345.00 per person, per hour

#### **STANDARD**

ST: \$232.88 per person, per hour OT: \$349.32 per person, per hour DT: \$465.75 per person, per hour

#### **Labor Definitions**

All labor is supervised by Viper Tradeshow Services and charged accordingly unless checked below. Viper will not be responsible for any damage or loss of materials during installation, dismantle, unpacking or packing. There is a 1 hour minimum per worker at 1-hour increments thereafter.

Viper Tradeshow Services Supervised Labor: Exhibits are set up prior to exhibitor's arrival under the direction of Viper Tradeshow Services I&D Supervisors. The charge for this service is an additional 35% of the total installation labor bill. Please provide complete booth plans, schematics, instructions and photos for this service along with inbound and outbound shipping information.

Exhibitor Supervised Labor: Supervisor must check in at the Viper Tradeshow Services Center to pick up labor. Upon completion of work, supervisor must return to Viper Tradeshow Service Center to release labor. Start time guaranteed only where labor is requested for the start of the working day (8:00 am) unless the official set time begins later in the day.

Please provide supervisors name and cell number: \_\_\_\_\_

#### Installation Calculation & Order <u>CIRCLE ONE:</u> Exhibitor Supervision or Viper Supervision\*\*

1.	Day/Time of set up:			Hourly Rate as noted above
2.	Number of Laborers:			x number of people
3.	Number of Hours:			x number of hours
4.	TOTAL AMOUNT OF HOURS	x	(RATE)	\$
Disma	ntle Calculation & Order	CIRCLE ONE: Exhib	itor Super	vision or Viper Supervision**
1.	Day/Time of set up:			Hourly Rate as noted above
2.	Number of Laborers:			x number of people
3.	Number of Hours:			x number of hours
4.	TOTAL AMOUNT OF HOURS	X	(RATE)	\$
Services	cancelled after the discount/cand	ellation date are charaed at ful	value.	
				than ordered, please order labor accordingly.

#### \*\* IF ORDERING VIPER SUPERVISED LABOR – PLEASE COMPLETE THE FOLLOWING PAGE AND EMAIL TO YOUR SHOW COORDINATOR.

Exhibitor: \_

Booth #: \_



### **VIPER SUPERVISED LABOR INFORMATION FORM**

\*\*Please email this form to dani.olis@vipertradeshow.com

-	have emailed your Exhibitor Service Coo instructions, and photos for this service: SAP	· · ·	-
Whom may we contac	t if we have any questions or concerns during in	stallation/dismantle of your booth?	
NAME:		Phone:	
	<b>PPING INFORMATION:</b> (Please com how, please also complete the Viper Shipping Order F		
Freight will be sent	to: Warehouse: Show Site:	Date Shipped:	
Carrier:	Tracking #:		
Total number of:	Crates: Cartons:	Fibercases: Skic	ls:
Do you want Viper to	o be your outbound carrier: YES*	NO	
*Please comp	lete the Viper Shipping Order Form and Met	hod of Payment Form found in th	e Kit.
recover your freight during fails to recover your freigh	g Viper Transportation for outbound shipping, you are y the published move-out. We do not call your carrier t it will be re-consigned to the house carrier at freight ply pre-printed small package labels for FedEx, UPS, I	to confirm pick-up arrangements; if you force time indicated on the quick referen	r carrier nce page.
OUT	BOUND SHIPPING INFORMATI	<b>ON:</b> (Please complete all areas).	
	will be used to complete a pre-printed Bill of Lading (		ow.
<mark>This info mu</mark>	ust be provided for a Viper Transportation shipment (	OR non-Viper Transportation shipment.	
Company Name:			
Address:			
	State:	Zip:	
Contact:	Phone:		
CARRIER NAME:			

Exhibitor: \_\_\_\_\_\_ Booth #: \_\_\_\_\_\_



### **EXHIBITOR APPOINTED CONTRACTORS (EAC) GUIDELINES**

#### \*Please complete and return both EAC forms\*

Viper Tradeshow Services, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed Official Service Contractors to perform and provide necessary services and equipment. Official Service Contractors are appointed to: ensure the orderly and efficient installation and removal of the overall exposition, assure the distribution of labor to all exhibitors according to need, provide sufficient labor to satisfy the requirements of the exhibitors, and for the exposition itself, see that proper type and limits of insurance are in force, and avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractors will provide all usual trade show services, including labor. Exceptions are: the exhibitor may provide supervision; exhibitor may appoint an exhibit installation contractor or display builder.

Exhibitors may employ the service of independent contractors to install and dismantle their display, providing the exhibitor and the installation and dismantling contractor comply with the following requirements:

- 1. Exhibitor must notify in writing to Viper Tradeshow Services the intention to utilize an independent contractor (EAC) no later than 14 days prior to the first move-in day, furnishing the name, address, and telephone number of the firm.
- 2. EAC agrees to comply with all the rules and regulations of the show outlined in this agreement, the Exhibitor Kit, including all union rules and regulations and accept liability for any negligent actions.
- 3. EAC must provide certificates of insurance confirming the following required insurance:
  - Commercial General Liability, including contractual liability, with a minimum limit of \$1,000,000, \$2,000,000 general aggregate and \$2,000,000 products and complete operations aggregate.
  - ii. Automobile Liability with a limit of not less than \$1,000,000 combined single limit, each accident. All owned, hired, and non-owned boxes marked.
  - iii. Workers Compensation, as required by law, with Employers Liability limits of not less than \$1,000,000.
  - iv. Umbrella/Excess Liability with a limit of not less than \$1,000,00 each occurrence/aggregate.
  - v. All policies (except Worker's Compensation) will name Viper Tradeshow Services (Official Service Contractor), Show Management, Show, and the Facility as additional insured on a primary and non-contributory basis.
- 4. EAC agrees to indemnify, defend, and hold the Show Management, the Facility and Viper Tradeshow Services harmless from and against all claims, lawsuits, demands, liability, costs, and expenses including reasonable attorney's fees and court costs, arising out of EAC's operations. EAC also agrees to reimburse Viper Tradeshow Services for all attorney fees and costs incurred in connection with all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
- 5. Exhibitor agrees that they are ultimately responsible for all services in connection with their exhibit, including freight, drayage, rentals, and labor.
- 6. The EAC must have all business licenses, permits and Workers' Compensation insurance required by the state and city governments and the convention facility management prior to commencing work, and shall provide Show Management with evidence of compliance. If the EAC fails to provide the necessary documentation required, the Exhibitor will be required to use Viper Tradeshow Services for such services at the rates published in the Exhibitor Kit.
- 7. The EAC will provide Viper Tradeshow Services the number of on-site employees at the time of check-in and see that they have, and wear identification badges as determined by Show Management. No EAC will be permitted on the exhibit floor during show hours without the proper exhibit badges supplied by the exhibiting company.
- 8. The EAC shall be prepared to show evidence that it has valid authorization from the exhibitor for services. The EAC may not solicit business on the exhibit floor.
- 9. EAC/Exhibitor may not move freight from one booth to another booth or anywhere else within the Facility, Viper Tradeshow Services must provide labor.
- 10. The EAC must confine its operations to the exhibit area of its clients. No service desk, storage areas or other work facilities will be located anywhere in the building. The show aisles and public spaces are not a part of the exhibitor's booth space.
- 11. The EAC shall provide, if requested, evidence to Viper Tradeshow Services that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
- 12. EAC will be responsible for all reasonable costs related to its operation. Where applicable a one-hour minimum labor charge will be charged at the appropriate labor rate per union to either the EAC or Exhibitor.
- 13. The exposition floor, aisles, loading docks, service and storage areas will be under the control of the official service contractor, Viper Tradeshow Services. The exhibitor appointed contractor must coordinate all its activities with Viper Tradeshow Services.
- 14. For services such as electrical, plumbing, telephone, cleaning and drayage, no contractor other than the official service contractor will be approved. This regulation is necessary because of licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.
- 15. The EAC/Exhibitor should order services/rentals from Viper Tradeshow Services and the Facility vendors in advance. Ordering services onsite, which Viper Tradeshow Services may not be prepared to provide immediately upon request) may delay the set-up of the booth or force the setup into overtime.
- 16. The EAC/Exhibitor should arrange the protection of the product in the booth.
- 17. The EAC/Exhibitor should label empty containers/crates for storage as soon as they are ready. Holding back on empties adds to congestions to the aisles. Viper Tradeshow Services is not responsible for items left unattended on the show floor or any items stored in empty containers.
- 18. The EAC/Exhibitor agrees to turn in all outbound bills of lading at the Viper Service Desk on a timely basis. Turning in large amounts of freight bills at one time may delay the outbound loading and subsequently force the loading out into overtime.

I have read the Exhibitor Appointed Contractors section of this manual and understand the terms and conditions. I understand that all the contractors listed above must be approved by Viper Tradeshow Services. I understand it is my responsibility to see that each representative from any EAC for my company abides by the rules and regulations of the event. I also understand that any EAC listed above that is not approved by Viper Tradeshow Services will not be permitted on the floor.

Name:	Date:
Company:	Booth #:
Signature:	



### **USE OF AN EAC NOTIFICATION**

#### \*Please complete and return both EAC forms\*

Please be sure to read the Official Services & Exhibitor Appointed Contractors (EAC) Guidelines. Exhibitors who plan to have an EAC unpack, install, assemble, dismantle and pack displays, equipment or materials must provide this form to Viper Tradeshow Services no later than 14 days before the start of the move-in and see that their EAC adheres to the guidelines outlined on the previous page.

Notification of EAC:	To be received no later that	an 14 days in advan	ce	
For Exhibitor (Company Name):				
Show Name:	SPOA			Booth #:
Name of Service Firm (EAC):				
Address:				
Telephone:				
Fax:				
Contact:				
Email:				
Show Site Contact (if different from ab	ove)			
Cell Phone #:				
EAC Instructions				

- Refer to the Official Service & Exhibitor Appointed Contractors Guidelines form in this kit for additional requirements.
  \*Before submitting service order forms (including this one). Preferably before the early registration deadline.
- Provide Viper Tradeshow Services the names of all exhibiting companies for whom they have orders on \*To be received no later than 14 days before move-in.
- 3. Check in at the Viper Tradeshow Services Service Desk to proceed with work on the floor \*Upon arrival at show site.

Viper Tradeshow Services reserves the right to refuse any Non-Official Service Contractor (EAC) access to the show floor if any of the above conditions are not met. If there is a problem providing the necessary information within the deadlines, Viper Tradeshow Services must be contacted in advance of the deadline.



### **STANDARD FURNITURE, ACCESSORIES & FLORAL**

\*No credit will be given after close of event on items ordered but not received. Cancellation Policy: No refunds on orders cancelled after discount deadline. \*

#### 30" Tall Tables

CIRCLE COLOR SEL	ECTION BELOW						
					PZN		
BLUE	RED	WHITE	GREEN	BLACK	UNSKIRTED		
ITEM:			DISCOUNT:		STANDARD:		
Qty: 4' Tak			\$222.75		\$281.00		
Qty: 6' Tal			\$281.00		\$317.50		
Qty: 8' Tal			\$317.50		\$340.25		
Qty: 4 <sup>th</sup> Sid			\$56.00		\$76.00		
Qty: Undra	aped Table		\$54.00 Less tha	an list price ab	ove		
42" Tall Cou	nters						
CIRCLE COLOR SEL	ECTION BELOW						
					PPN		
BLUE	RED	WHITE	GREEN	BLACK	UNSKIRTED		
ITEM:			DISCOUNT:		STANDARD:		
Qty: 4' Co	unter		\$270.25		\$328.25		
Qty: 6' Cor			\$328.25		\$363.00		
Qty: 8' Cor			\$363.00		\$465.50		
Qty: 4 <sup>th</sup> Sid			\$68.00		\$88.00		
Qty: Undra			\$54.00 Less tha	an price list ab			
				·			
Accessories							
ITEM:			DISCOUNT:		STANDARD:		
· ·	ebasket		\$50.00		\$68.00		
Qty: Tripo			\$89.75		\$110.50		
	c Folding Chair		\$91.50		\$115.00		
	gle Tier Table Rise		\$142.00		\$187.75		
	gle Tier Table Rise gle Tier Table Rise		\$179.50 \$216.75		\$224.50 \$262.00		
Qty: 8' Sin Qty: Bag R	-	51	\$145.25		\$201.50		
	& Stanchions, ea.		\$210.75		\$276.25		
	' Poster Board	•	\$431.00		\$492.50		
			÷		¥ 101100		
Floral							
Fresh Floral	Arrangement	s					
Small Floral Arra	0	Qty:		-	ount / \$324.75 Standa		
Medium Floral A	rrangement:	Qty:			ount / \$460.25 Standa		
Large Floral Arra	ngement:	Qty:		\$449.00 <b>Disc</b>	ount / \$583.75 Standa	rd	
<b>Artificial Pla</b>	nts						
2 Foot Green Pla	nt	Qty:		\$165.00 <b>Disc</b>	ount / \$193.00 Standa	rd	
3 Foot Green Pla	nt				ount / \$230.00 Standa		
4 Foot Green Pla	nt	Qty:			ount / \$273.50 Standa		
5 Foot Green Pla	nt	Qty:		\$273.50 <b>Disc</b>	ount / \$328.25 Standa	rd	
6 Foot Green Pla	nt	Qty:		\$328.25 <b>Disc</b>	ount / \$394.00 Standa	rd	
Exhibitor:						Booth #:	

All Standard, Custom, & Enhanced furniture options are available to order online at <a href="https://order.vipertradeshow.com">https://order.vipertradeshow.com</a>

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### **CUSTOM FURNISHINGS**

\*No credit will be given after close of event on items ordered but not received. Cancellation Policy: No refunds on orders cancelled after discount deadline. \*



Black Leather Sofa (B1) Qty: \_\_\_\_\_ \$1,061.50 Discount \$1,380.00 Standard



Gray Sofa (A1) Qty: \_\_\_\_\_ \$857.00 Discount \$1,114.25 Standard



6' Conference Table Qty: \_\_\_\_\_ \$783.75 Discount \$1,019.00 Standard



Accordion Lit Stand (K1) Qty: \_\_\_\_\_ \$321.00 Discount \$417.50 Standard



30" x 30" Table (L2) Qty: \_\_\_\_ \$371.25 Discount \$483.00 Standard



42" x 30" Bar Table (M2) Qty: \_\_\_\_ Qty: \_ \$397.50 Discount \$516.75 Standard Exhibitor:



Black Leather Loveseat (B2) Qty: \_\_\_\_\_ \$985.00 Discount \$1,280.50 Standard



Gray Loveseat (A2) Qty: \_\_\_\_\_ \$780.50 Discount \$1,014.75 Standard



8' Conference Table Qty: \_\_\_\_\_ \$860.00 Discount \$1,118.00 Standard



Coat Rack (K4) Qty: \_\_\_\_\_ \$116.50 Discount \$151.50 Standard



Side Chair (L1) Qty: \_\_\_\_\_ \$140.25 Discount \$182.50 Standard



Euro Barstool (M1) Gray Bar Stool (M5) Qty: \_\_\_\_\_

\$346.00 Discount \$450.00 Standard

\$243.00 Discount \$316.00 Standard

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Black Leather Chair Qty: \_\_\_\_\_ \$830.50 Discount \$1,080.00 Standard



Gray Chair (A3) Qty: \_\_\_\_\_ \$704.00 Discount \$915.25 Standard



Black Leather Executive (I2) Qty: \_\_\_\_\_ \$549.50 Discount \$714.50 Standard



Refrigerator (K8) Qty: \_\_\_\_\_ \$532.25 Discount \$692.00 Standard

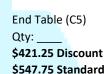


Arm Chair (L3) Qty: \_\_\_\_\_ \$166.50 Discount \$216.50 Standard





Booth #:





Black Steno Office Chair (I3) Qty: \_\_\_\_\_ \$447.75 Discount \$582.25 Standard



Cocktail Table (C4)

\$473.00 Discount

\$615.00 Standard

Qty: \_

Oak Desk (I1) Qty: \_\_\_\_\_ \$857.00 Discount \$1,114.25 Standard

All Standard, Custom, & Enhanced furniture options are available to order online at <u>https://order.vipertradeshow.com</u>

### **CARPET SELECTIONS**

\*No credit will be given after close of event on items ordered but not received. Cancellation Policy: No refunds on orders cancelled after discount deadline. \* CIRCLE COLOR SELECTION BELOW

Red	Royal Blue	Green	Charcoal Grey	Navy Blue
Speckled Red	Speckled Blue	Speckled Green	Speckled Grey	Black

#### **Standard Carpet Rates**

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
10' x 10' Carpet		\$375.00	\$475.00	
10' x 20 Carpet		\$750.00	\$950.00	
10' x 30' Carpet		\$1,125.00	\$1,425.00	
10' x 40' Carpet		\$1,500.00	\$1,900.00	
20' x 20' Carpet		\$1,500.00	\$1,900.00	
Custom Per Sq. Ft.		\$3.75	\$4.75	

#### **Prestige Flooring Rates**

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
Astroturf Per Sq, Ft		\$10.75	\$12.75	
White Vinyl Per Sq. Ft		\$10.75	\$12.75	
Plush Per Sq. Ft		\$10.75	\$12.75	

#### Padding | Visqueen

SIZE	QTY	DISCOUNT PRICE	STANDARD PRICE	SUB-TOTAL
½" Padding Per Sq. Ft.		\$4.50	\$5.25	
Double Padding Per Sq. Ft		\$7.50	\$8.25	
Visqueen Per Sq. Ft.		\$1.00	\$1.75	
		Standard Carpet per s Prestige Flooring per Padding/Visqueen pe	sq. ft.:	\$ \$ \$
		ESTIMATED TOTAL		\$
Exhibitor:		Booth #:		

# All flooring, padding and visqueen options are available to order online at <a href="https://order.vipertradeshow.com">https://order.vipertradeshow.com</a>



### **MODULAR RENTALS – Includes custom graphics!**

#### Artwork and payment for Modular Rental Displays must be submitted BY the discount deadline

#### 10x10 Displays – Contact Viper for Additional Custom Exhibit Options!

\*All prices include shipping, labor, custom graphics & rental carpet | Please contact your Viper Rep for Artwork Guidelines.



**10' INLINE BOOTH 1** Discount: **\$5,172.25** Standard: **\$6,548.50** 



**10' INLINE BOOTH 2** Discount: **\$5,172.25** Standard: **\$6,548.50** 



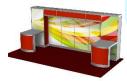
**10' STANDARD BOOTH** Discount: **\$5,172.25** Standard: **\$6,5<mark>48.50</mark>** 



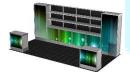
10' POPUP LIGHTBOX RENTAL\* Discount: \$5,250.00 Standard: \$6,825.00 3 WEEKS LEAD TIME\*

#### 10x20 Displays - Contact Viper for Additional Custom Exhibit Options!

\*All prices include shipping, labor, custom graphics & rental carpet | Please contact your Viper Rep for Artwork Guidelines.



**20' INLINE BOOTH 1** Discount: **\$11,121.25** Standard: **\$14,261.50** 



20' SHELF BOOTH 2 Discount: \$11,121.25 Standard: \$14,261.50



**20' STANDARD BOOTH** Discount: **\$11,121.25** Standard: **\$14,261.50** 

A La Carte

\*All prices include custom graphic panels | white or black panels available on request.



Discount: \$523.75

Standard: \$677.75



Discount: \$950.50

Standard: **\$1,198.00** 





Discount: \$582.00

Standard: \$755.75



**2M CURVED COUNTER** 

Discount: \$1,035.25

Standard: \$1,343.25

DISPLAY CASE Discount: \$1,226.50 Standard: \$1,590.75

**MISC. ITEMS** 

**1M COUNTER** 



6' CUSTOMIZEABLE TABLE COVER\* Discount: \$625.00 Standard: \$812.50 3 WEEKS LEAD TIME\*

GRAPHIC

22x28 SIGN \*w/HOLDER Discount: \$187.00 Standard: \$243.25



**10'W X 8'H BACKWALL BANNER** Discount: **\$1,932.50** Standard: **\$2,512.25** 

\*Banner is yours to keep. Includes install/dismantle

Exhibitor: \_

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Booth #:



M Resort Spa Casino

# **Exhibitor Marketing Kit**



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## **Easy Ordering**

As the exclusive Technology Provider of M Resort Spa Casino, Encore is committed to making your experience as easy and stress-free as possible.



Self-service option available through our online store – EventNow

#### Step 1

Visit <u>EventNow</u> and select 'I am planning an exhibit booth'

Step 2

Browse our technology catalog

#### Step 3

Select from a list of available products/product packages and service packages, then check out.\*

• EventNow is only available more than two days prior to event load in. If ordering within two days, contact your onsite team

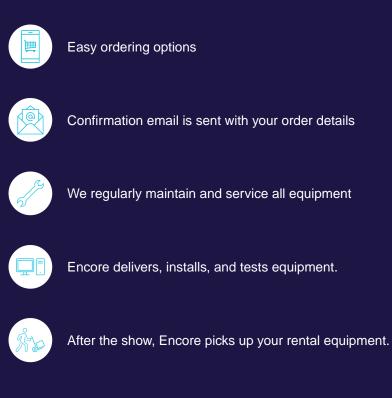
# EventNov

#### offers a range of solutions for any exhibitor:

As the exclusive Technology Provider of M Resort Spa Casino, Encore is committed to making your experience as easy and stress-free as possible.

- Large and small format HD monitors (40" monitors and above include floor stands)
- PC Based Laptops
- Various Audio Packages
- Wireless Presentation Controls
- HDMI Cables, Distribution Amplifiers, and Adapters
- Power Strips, Extension Cords, and Charging Station
- LED Lighting
- Flipchart Packages
- Power and Internet Connectivity Packages

# We make it easy





### Need assistance or products/solutions not offered in EventNow?

#### Call your on-site contact directly:

Tristan McMahill Sales Manager tristan.mcmahill@encoreglobal.com M 702-416-6916

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Once your order is completed, a confirmation email will be sent with all your order details and a dedicated professional will still be on-hand to answer any questions regarding your order.

### **NEED RIGGING**

If so, please fill out rigging request, <u>https://www.encore-</u> global.com/rigging-request/

Encore representative will be in touch with you.

# What else can we do?

Experiential Exhibits

Led Walls

Lighting Solutions

Projection

Video Solutions

And More!















# **Special Notes**

Please email tristan.mcmahill@encoreglobal.com to inquire about items not listed.